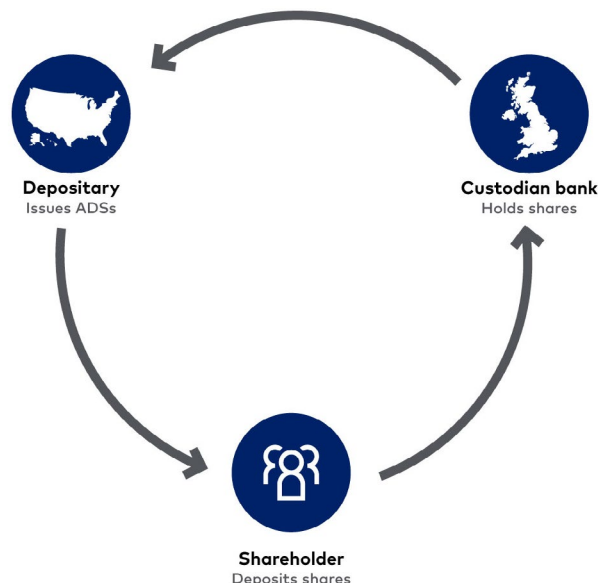


## What Is an American Depositary Share (ADS)?

An ADS represents the right to receive a certain number of underlying shares issued by a non-US company.

### How does it work?

- The issuer or shareholder deposits underlying ordinary shares with a custodian bank.
- The custodian bank holds the shares in custody.
- The depositary will then issue ADSs to the shareholder (or to the investment bank, in the case of a public offering).
- The ADSs can be converted back to shares (unless they are restricted). A restricted ADS is the equivalent of stock with a legend indicating a transfer restriction.
- Shareholders typically work with the depositary directly. Company instructions and consent may be required for certain actions.



- ADSs are very common for non-US companies and allow US investors to hold foreign stock.
- There may be tax or legal benefits to using ADSs. Allowing the underlying shares to remain in the issuer's country with the custodian bank eliminates cross-border custody safe-keeping charges. ADSs are new US dollar-denominated securities that represent the underlying shares of the issuer that are in deposit – they are separate from the underlying shares and have their own CUSIP number.
- In dual-listed companies, ADSs can help distinguish from other exchange listings.
- ADSs are priced in US dollars (USD), and dividends (if any) are paid in USD.
- ADSs trade, clear and settle per home market (US) practice.
- ADSs allow for "global offerings." They're sold to US investors, then shares are sold to non-US investors.
- The issuer may receive a percentage of fees generated from ADS holders, depending on the terms of the ADR program.

### Why ADSs?

# American Depositary Receipts (ADRs)

Although frequently used interchangeably, the terms "ADR" and "ADS" have a technical distinction:

- ADSs refer to the actual security of the issuer held by the depositary or its custodian.
- ADRs refer to the certificate issued by the depositary that evidences an ownership interest in the underlying ADSs.

## Benefits of ADRs to the issuer

- Access capital outside home market
- Broaden and diversify shareholder base globally
- Increase local share price due to global demand
- Enlarge market for shares, potentially increasing liquidity
- Facilitate M&A activity through use as acquisition currency
- Receive percent of fees generated from ADR holders

## Benefits of ADRs to the investor

- Facilitate geographic diversification
- Allow for trading, clearing and settling per home market practice
- Quoted in USD, and dividends (if any) are paid in USD
- Permit investment by certain institutional investors that are not otherwise permitted to invest outside their local market
- Eliminate cross-border custody safe-keeping charges

## Three levels of ADR programs

Level 1 ADR	Level 2 ADR	Level 3 ADR
<ul style="list-style-type: none"><li>• May be unsponsored, but can <b>only</b> be quoted on the over-the counter market</li><li>• May <b>not</b> be used to raise capital</li><li>• Required form: Form F-6</li><li>• Exemption under Rule 12g3-2(b)</li></ul>	<ul style="list-style-type: none"><li>• Listed on major US exchanges</li><li>• May <b>not</b> be used to raise capital</li><li>• Required forms: Form F-6 and Form 20-F for the underlying class of securities</li><li>• Partial reconciliation for financials</li></ul>	<ul style="list-style-type: none"><li>• Listed on major US exchanges</li><li>• May be used to raise capital</li><li>• Required forms: Form F-6 and a Registration Statement on Form F-1, F-3 or F-4 (as applicable)</li><li>• Full GAAP (generally accepted accounting principles) reconciliation for financials</li></ul>